

Maichael Mansour Awad Ebrahim

Mechatronics Engineer

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Objective:

I am seeking a position to allow me to use my qualifications and my 10 years' experience to achieve a challenging career. I am strongly motivated to reach my targets and achieve overall the organization's goals.

Personal information:

Birthday : 01/07/1987
Gender : Male
Military Situation : Exempted
Marital Status : Married
Nationality : Egyptian

Education:

Degree : B.Sc. in Mechatronics Engineering
University : Culture & Science City, High Institute of Engineering
Department : Mechatronics
Graduation Year : 2009

Professional experience:

- Alexandria Progress Trading Company** (07/2019 – Till now)
Title : Maintenance Engineer
Responsibilities:
 - Supervise and lead all maintenance processes and operations.
 - Track expenses and oversee the budget for maintenance.
 - Maintain all machinery to ensure it's at working standards.
- High Power for engineering equipment Company** (11/2016 – 06/2019)
(Agent for Hydraulic High-Pressure Tools – ENERPAC)
Title : Sales Engineer
Responsibilities:
 - Design and implement a strategic business plan.
 - Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
 - Achieve growth and hit sales targets.
 - Torqueing Job in Site with Torque Wrench and heavy lifting with hydraulic cylinders.
 - Make quotations and technical proposal for public and private tenders.
- SMG Engineering Automotive Company s.a.e.** (03/2015 – 10/2016)
(Agent for SCANIA Automotive).
Title : Sales Engineer
Responsibilities:
 - Design and implement a strategic business plan.
 - Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
 - Achieve growth and hit sales targets.
 - Make quotations and technical proposal for public and private tenders.
- KIMANS Company** (08/2014 – 02/2015)
Title : Sales Engineer
Responsibilities:
 - Design and implement a strategic business plan.
 - Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.

- Achieve growth and hit sales targets.
- Make quotations and technical proposal for public and private tenders.

• **KYR Company** **(03/2013 - 07/2014)**
 Title : Sales Engineer
Responsibilities:

- Design and implement a strategic business plan.
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs.
- Achieve growth and hit sales targets.
- Make quotations and technical proposal for public and private tenders.

• **COMAG Company** **(01/2011 - 02/2013)**
 Title : Aviation Engineer
Responsibilities:

- Studying the tenders for ground service equipment.
- Supply the aviation companies with the equipment with periodic maintenance.

• **LUNA PAC Factory** **(08/2010-01/2011)**
 Title : Maintenance Engineer
Responsibilities:

- Supervise and lead all maintenance processes and operations.
- Track expenses and oversee the budget for maintenance.
- Maintain all machinery to ensure it's at working standards.

Qualifications and training:

- Driving License.
- Very good knowledge of Microsoft office.
- Good knowledge of AUTOCAD.
- Training – Egypt Air (Ground Service). (20/08/2006 – 14/09/2006).
- Introduction to MATLAB – Faculty of Engineering. (15/07/2007 – 19/07/2007).
- Fire Fighting Design System – Professional consultancy & Training Co. (16/08/2015 – 20/08/2015).
- Introduction to HVAC system –Professional consultancy & Training Co. (11/10/2015 – 17/10/2015).
- HVAC system – Jelecom Co. (26/03/2016 – 16/04/2014).